NCC Building Sweden

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- Geographically present all over Sweden
- 3,800 employees
- More than 500 ongoing projects
- Customers are evenly distributed between private companies and public companies
- Focus on prioritized segments
Prioritized segments

- Residential
- Healthcare
- Offices
- Public buildings
## NCC Building Sweden
### Jan-Sep 2018

<table>
<thead>
<tr>
<th>Metric</th>
<th>Value</th>
<th>Change</th>
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</thead>
<tbody>
<tr>
<td>Orders received</td>
<td>SEK 9.2 BN (12.7)</td>
<td></td>
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<tr>
<td>Net sales</td>
<td>SEK 11.1 BN (9.7)</td>
<td></td>
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<tr>
<td>Order backlog</td>
<td>SEK 17.4 BN (20.8)</td>
<td></td>
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<tr>
<td>EBIT</td>
<td>SEK 349 M (303)</td>
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<td>EBIT-margin</td>
<td>3.2% (3.1)</td>
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Conclusions and actions

• Strong focus on prioritized segments give effect
• Growing in Healthcare, Schools and Public buildings will improve Order backlog
• Continuously strengthening the portfolio with partnering agreements
• Turnaround of low profitability business
• Keep delivering in large projects
Market outlook

• Fairly strong market
• Residentials in rapid slowdown – but still needed
• Population growth and urbanization drives market within Healthcare, Schools etc
• Increasing market for long term partnerships